

## Commercial and Real Estate Lending

We work with banks, institutional and DUS lenders, and health care financing companies to negotiate a wide variety of deals involving the following types of credit:

- Secured and unsecured working capital revolving credit facilities, letters of credit, and equipment revolving credit facilities for middle market businesses as well as larger revenue corporations;
- Revolving credits and term loans for residential lot development and single and multifamily housing facilities;
- Secured revolving credit and term construction loan facilities for development of commercial properties;
- Short and long-term term loan and real estate financings;
- Variable and fixed rate loan financings for assisted living and skilled nursing facilities, including conduit loans;
- Secured maritime financings involving the negotiation and preparation of commercial ship mortgages;
- Participating mortgage secured loans with equity conversion options; and
- Negotiation and preparation of participation agreements and loan syndication agreements on behalf of both originating lenders and participating banks.

We can staff large multi-state secured financings with short closing schedules.

And through our **Creditors' Rights and Bankruptcy Group**, we can guide lenders through workouts and bankruptcy proceedings.

We know that your relationships with customers often go back many years. We'll make sure to protect these relationships - while we protect your interests.

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